

Pre-application enquiries please call the broker support team on **01664 414144**.

Applications being processed please call the lending team on **01664 414141**.

### www.themeltonbrokers.co.uk

# **Broker Product Summary Updated 27 March 2017**

### **Residential Discounted**

ТҮРЕ	MAX LTV	CURRENT PAY RATE	PRODUCT	NOTES	APP FEE	COMP FEE	ERCS	PROC FEE (Max £1,000)	ADDITIONAL FEATURES
Residential	95%	3.19%	A discount of 1.80% for <b>36</b> months, giving a current rate payable of 3.19%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	n/a	n/a		0.35%	Fees Assisted legals on standard purchase or remortgage (terms apply)  MMBS to pay HLC. Limited offer. Switch to Fixed Rate at any time without ERC's
Residential	90%	2.59%	A discount of 2.40% for <b>36</b> months, giving a current rate payable of 2.59%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	3% year 1; 2% year 2; 1% year 3	0.35%	MMBS to pay HLC, Switch to Fixed Rate at any time without ERC's
Residential	85%	2.29%	A discount of 2.70% for <b>36</b> months, giving a current rate payable of 2.29%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199		0.35%	MMBS to pay HLC
Residential	75%	2.29%	A discount of 2.70% for <b>36</b> months, giving a current rate payable of 2.29%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	3% year 1; 2% year 2; 1% year 3	0.35%	Fees Assisted legals on standard purchase or remortgage (terms apply)  Interest only and capital and interest repayment basis
Residential	75%	2.39%	A discount of 2.60% for the <b>term</b> of the mortgage, giving a current rate payable of 2.39%.	Purchase, remortgage	£199	£599	5% year 1; 4% year 2;	0.35%	100% Offset Share available
Residential	75%	4.99%	The Society's Standard Variable Rate, currently 4.99%, for <b>term</b> of the mortgage.	Purchase, remortgage	£199	£199	3% year 3; 2% year 4; 1% year 5	0.35%	
Residential	75%	1.99%	A discount of 3.00% for <b>36</b> months, giving a current rate payable of 1.99%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	3% year 1;	0.35%	Fees Assisted legals on standard purchase or remortgage (terms apply)  Switch to Fixed Rate at any time without ERC's
Residential	65% 1.99%		A discount of 3.00% for <b>36</b> months, giving a current rate payable of 1.99%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Right to Buy Purchase only	£199	£199	2% year 2; 1% year 3	0.35%	Fees Assisted legals on standard purchase or remortgage (terms apply)  Right to Buy - repayment only, Max 65% LTV, Max 100% of discounted purchase price
Residential	60%	4.99%	The Society's Standard Variable Rate, currently 4.99%, for the <b>term</b> of the mortgage.	Purchase, remortgage	£99	1.5%	n/a	0.35%	Short term finance Available on an interest only and capital and interest repayment basis or a combination of the two

ANY PROPERTY USED AS SECURITY, WHICH MAY INCLUDE YOUR HOME, MAY BE REPOSSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON YOUR MORTGAGE

# **Residential Shared Ownership**

ТҮРЕ	MAX LTV	CURRENT PAY RATE	PRODUCT	NOTES	APP FEE	COMP FEE	ERCS	PROC FEE (Max £1,000)	ADDITIONAL FEATURES
Residential	95%	3.29%	A discount of 1.70% for <b>36</b> months, giving a current rate payable of 3.29%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Shared ownership	£199	n/a	3% year 1; 2% year 2; 1% year 3	0.35%	

## **Residential Fixed**

ТҮРЕ	MAX LTV	CURRENT PAY RATE	PRODUCT	NOTES	APP FEE	COMP FEE	ERCS	PROC FEE (Max £1,000)	ADDITIONAL FEATURES
Residential	95%	3.89%	A fixed rate of 3.89% to <b>31 December 2021</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	5% until 31/12/17; 4% until 31/12/18; 3% until 31/12/19; 2% until 31/12/20; 1% until 31/12/21	0.35%	MMBS to pay HLC. Fees Assisted legals on standard purchase or remortgage (terms apply)
Residential	90%	2.89%	A fixed rate of 2.89% to <b>30 April 2020</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	4% until 30/04/17; 3% until 30/04/18; 2% until 30/04/19; 1% until 30/04/20	0.35%	MMBS to pay HLC. Fees Assisted legals on standard purchase or remortgage (terms apply)
Residential	90%	3.29%	A fixed rate of 3.29% to <b>31 December 2021</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	5% until 31/12/17; 4% until 31/12/18; 3% until 31/12/19; 2% until 31/12/20; 1% until 31/12/21	0.35%	MMBS to pay HLC. Fees Assisted legals on standard purchase or remortgage (terms apply)
Residential	85%	2.59%	A fixed rate of 2.59% to <b>30 April 2020</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	4% until 30/04/17; 3% until 30/04/18; 2% until 30/04/19; 1% until 30/04/20	0.35%	MMBS to pay HLC
Residential	85%	2.89%	A fixed rate of 2.89% to <b>31 December 2021</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	5% until 31/12/17; 4% until 31/12/18; 3% until 31/12/19; 2% until 31/12/20; 1% until 31/12/21	0.35%	MMBS to pay HLC
Residential	75%	2.29%	A fixed rate of 2.29% to <b>30 April 2020</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	4% until 30/04/17; 3% until 30/04/18; 2% until 30/04/19; 1% until 30/04/20	0.35%	MMBS to pay HLC
Residential	75%	2.55%	A fixed rate of 2.55% to <b>31 December 2021</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	n/a	£999	5% until 31/12/17; 4% until 31/12/18;	0.35%	No Application fee
Residential	75%	2.69%	A fixed rate of 2.69% to <b>31 December 2021</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	3% until 31/12/19; 2% until 31/12/20; 1% until 31/12/21	0.35%	Right to Buy - repayment only, Max 65% LTV, Max 100% of discounted purchase price

## **Buy to Let**

ТҮРЕ	MAX LTV	CURRENT PAY RATE	PRODUCT	NOTES	APP FEE	COMP FEE	ERCS	PROC FEE (Max £1,000)	ADDITIONAL FEATURES
Consumer Buy to Let	60%	2.19%	A discount of 2.80% for <b>36</b> months, giving a current rate payable of 2.19%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£399	3% year 1;	0.35%	
Business Buy to Let	60%	2.19%	A discount of 2.80% for <b>36</b> months, giving a current rate payable of 2.19%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£399	2% year 2; 1% year 3	0.35%	
Holiday Buy to Let	60%	2.49%	A variable rate, currently 4.99%, with a discount of 2.50%, for the <b>term</b> of the mortgage, giving a current rate of 2.49%.	Purchase, remortgage	£199	£599	5% year 1; 4% year 2;	0.35%	
Family Buy to Let	60%	3.25%	A variable rate, currently 4.99%, with a discount of 1.74%, for the <b>term</b> of the mortgage, giving a current rate of 3.25%.	Purchase, remortgage	£199	£399	3% year 3; 2% year 4; 1% year 5	0.35%	

IF YOU FAIL TO KEEP UP WITH PAYMENTS ON YOUR MORTGAGE A 'RECEIVER OF RENT' MAY BE APPOINTED AND YOUR RENTAL PROPERTY, OR OTHER PROPERTY USED AS SECURITY, MAY BE REPOSSESSED

## **Self Build and Renovation**

ТҮРЕ	MAX LTV	CURRENT PAY RATE	PRODUCT	NOTES	APP FEE	COMP FEE	ERCS	PROC FEE (Max £1,000)	ADDITIONAL FEATURES				
Advance Self Build and Renovation	75%	4.89%	A discount of 0.10% for <b>36</b> months, giving a current rate payable of 4.89%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Final LTV <75%	£500	0.50%		0.35%	On receipt of final completion certs can have a scheme transfer to another product and ERCs will be waived (subject to eligibility). Higher Lending Charge applicable to all applications with min amount payable £165.				
Standard Self Build and Renovation	75%	4.89%	A discount of 0.10% for <b>36</b> months, giving a current rate payable of 4.89%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Final LTV <75%	£500	0.50%	3% year 1; 2% year 2; 1% year 3	0.35%	On receipt of completion cert and final inspection can have a scheme transfer to another product and ERCs will be waived (subject to eligibility)				
Eco Self Build	75%	4.39%	A discount of 0.60% for <b>36</b> months, giving a current rate payable of 4.39%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Final LTV <75%	£500	0.50%		0.35%	On receipt of final completion certs can have a scheme transfer to another product and ERC's will be waived (subject to eligibility).				

# General Criteria (Other lending criteria may apply)

Property  Exclusions: non standard construction, properties affected by subsidence, flats in blocks greater than BTL leasehold properties  ### ### ### ### ### ### ### ### ### #				Traditionally built bourse burgalows	Other requirements  Full credit search, proof of residency for last 12 months, proof of identity (provided by mortgage/rent payments, proof of income, last 3 months bank statements, proof of	Employed: 3 months payslips, employment reference Income verification Self employed: 2 years accounts plus projection and qualified account's ref SA302 acceptable below 75% LTV for last 2 years Buy to Let: SA302 acceptable to evidence income for self employed	Self employment Minimum 24 months tra	Employment Continuous employment for 12 months, current employment 3 months, permanent, not in probation	Min income N/A £35k £35k	FTB Yes (Short term finance No)	Repayment method Capital and Interest, Interest Only	Max term 40 (Short term finance 5	Min term 5 (Short term finance 12 n	Max Ioan/LTV         £250k/95%           Restrictions apply to New Build properties.         £350k/80%         £150k/95% of £150k/95% of \$150k/95% of	Min Ioan         £25,000 (Short term finance £10,000)         £70,000         £25,000	<b>Location</b> England and Wales	Max no applicants 4	Max age at end of term 80	Minimum age 18 25	AffordabilityAffordability calculator applies145% of 5.5%130% of 5.5%	e Ownership	Purchase/ Shared Standard Holiday	Residential Buy to Let	Contention of the second of th
BTL leasehold properties £90k Physical valuation arranged licitors and licensed conveyancers, which iterms apply). Applicant to pay all fees di	3TL leasehold properties £90k lysical valuation arranged	3TL leasehold properties £90k	3TL leasehold properties	Traditionally built houses, bungalows and leasehold flats construction, properties affected by subsidence, flats in b	t 12 months, proof of identity (provid e, last 3 months bank statements, pro	Employed: 3 months payslips, employment reference: 2 years accounts plus projection and qualified accou SA302 acceptable below 75% LTV for last 2 years Let: SA302 acceptable to evidence income for self em	Minimum 24 months trading	, current employment 3 months, pern	£35k £35k	ance No)	Capital and Interest, Interest Only, Part and Part	40 (Short term finance 5 years)	5 (Short term finance 12 months)	£250k/ product limits	£25,000	England and Wales	4	80	25		Rental Income		Buy to Let	ia iliay apply)
h is managed by irect to solicitor				ats. n blocks greater		e unt's reference. nployed		nanent, not in pr	Z	<b>~</b>				£750k/ 75%	£150				2	Affordability ca	Eco	Standard/	Self	
LIVIS.				ks greater than 4 floors,	intermediary), proof of deposit for purchases			obation.	N/A	Yes				£350k/ 75%	£150,000				25	Affordability calculator applies	Advance		Self Build	

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£1450.00	£1250.00	£1100.00	£920.00	£820.00	£690.00	£580.00	£450.00	£410.00	£360.00	£330.00	£290.00	£260.00	£240.00	£210.00	£190.00	£170.00	£150.00	Basic
	us on 01664 414144	Fees, please contact	Self Build Valuation			by arrangement	£800.00	£750.00	£700.00	£650.00	£600.00	£550.00	£500.00	£450.00	£400.00	£375.00	£350.00	RICS* Homebuyer

<sup>\*</sup>The RICS valuation fee may vary and the figures quoted are a guide only. We will confirm to you the cost of the RICS valuation.