

Pre-application enquiries please call the broker support team on **01664 414144**. Applications being processed please call the lending team on **01664 414141**.

# **Intermediary Product Guide Updated 24 Aug 2017**

### www.themeltonbrokers.co.uk

### **Residential Discounted**

ТҮРЕ	MAX LTV	CURRENT PAY RATE	PRODUCT	NOTES	APP FEE	COMP FEE	ERCS	PROC FEE (Max £1,000)	ADDITIONAL FEATURES
Residential	95%	3.19%	A discount of 1.80% for <b>36</b> months, giving a current rate payable of 3.19%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	n/a	n/a		0.35%	Fees Assisted legals on standard purchase or remortgage (terms apply)  MMBS to pay HLC. Limited offer. Switch to Fixed Rate at any time without ERC's
Residential	90%	2.59%	A discount of 2.40% for <b>36</b> months, giving a current rate payable of 2.59%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	3% year 1; 2% year 2; 1% year 3	0.35%	MMBS to pay HLC, Switch to Fixed Rate at any time without ERC's
Residential	85%	2.29%	A discount of 2.70% for <b>36</b> months, giving a current rate payable of 2.29%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199		0.35%	MMBS to pay HLC
Residential	75%	2.29%	A discount of 2.70% for <b>36</b> months, giving a current rate payable of 2.29%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	3% year 1; 2% year 2; 1% year 3	0.35%	Fees Assisted legals on standard purchase or remortgage (terms apply)  Interest only and capital and interest repayment basis
Residential	75%	2.39%	A discount of 2.60% for the <b>term</b> of the mortgage, giving a current rate payable of 2.39%.	Purchase, remortgage	£199	£599	5% year 1; 4% year 2;	0.35%	100% Offset Share available
Residential	75%	4.99%	The Society's Standard Variable Rate, currently 4.99%, for <b>term</b> of the mortgage.	Purchase, remortgage	£199	£199	3% year 3; 2% year 4; 1% year 5	0.35%	
Residential	75%	1.99%	A discount of 3.00% for <b>36</b> months, giving a current rate payable of 1.99%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	3% year 1;	0.35%	Fees Assisted legals on standard purchase or remortgage (terms apply)  Switch to Fixed Rate at any time without ERC's
Residential	65%	1.99%	A discount of 3.00% for <b>36</b> months, giving a current rate payable of 1.99%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Right to Buy Purchase only	£199	£199	2% year 2; 1% year 3	0.35%	Fees Assisted legals on standard purchase or remortgage (terms apply)  Right to Buy - repayment only, Max 65% LTV, Max 100% of discounted purchase price
Residential	60%	4.99%	The Society's Standard Variable Rate, currently 4.99%, for the <b>term</b> of the mortgage.	Purchase, remortgage	£99	1.5%	n/a	0.35%	Short term finance Available on an interest only and capital and interest repayment basis or a combination of the two

ANY PROPERTY USED AS SECURITY, WHICH MAY INCLUDE YOUR HOME, MAY BE REPOSSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON YOUR MORTGAGE

# **Residential Shared Ownership**

ТҮРЕ	MAX LTV	CURRENT PAY RATE	PRODUCT	NOTES	APP FEE	COMP FEE	ERCS	PROC FEE (Max £1,000)	ADDITIONAL FEATURES
Residential	95%	3.29%	A discount of 1.70% for <b>36</b> months, giving a current rate payable of 3.29%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Shared ownership	£199	n/a	3% year 1; 2% year 2; 1% year 3	0.35%	
Residential	95%	3.99%	A fixed rate of 3.99% to <b>30 April 2021</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Shared ownership	£199	n/a	4% until 30/04/18; 3% until 30/04/19; 2% until 30/04/20; 1% until 30/04/21	0.35%	

### **Residential Fixed**

ТҮРЕ	MAX LTV	CURRENT PAY RATE	PRODUCT	NOTES	APP FEE	COMP FEE	ERCS	PROC FEE (Max £1,000)	ADDITIONAL FEATURES
Residential	95%	3.69%	A fixed rate of 3.69% to <b>31 December 2020</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	3% until 31/10/18; 2% until 31/10/19:	0.35%	MMBS to pay HLC. Fees Assisted legals on standard purchase or remortgage (terms apply)
Residential	90%	2.89%	A fixed rate of 2.89% to <b>31 December 2020</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	1% until 31/10/20	0.35%	MMBS to pay HLC. Fees Assisted legals on standard purchase or remortgage (terms apply)
Residential	85%	2.59%	A fixed rate of 2.59% to <b>31 December 2020</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	3% until 31/10/18; 2% until 31/10/19; 1% until 31/10/20	0.35%	MMBS to pay HLC
Residential	75%	2.29%	A fixed rate of 2.29% to <b>31 December 2020</b> , reverting to our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£199	3% until 31/10/18; 2% until 31/10/19; 1% until 31/10/20	0.35%	MMBS to pay HLC

## **Buy to Let**

ТҮРЕ	MAX LTV	CURRENT PAY RATE	PRODUCT	NOTES	APP FEE	COMP FEE	ERCS	PROC FEE (Max £1,000)	ADDITIONAL FEATURES
Consumer Buy to Let	60%	2.19%	A discount of 2.80% for <b>36</b> months, giving a current rate payable of 2.19%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£399	3% year 1; 2% year 2; 1% year 3	0.35%	
Business Buy to Let	60%	2.19%	A discount of 2.80% for <b>36</b> months, giving a current rate payable of 2.19%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£399	3% year 1; 2% year 2; 1% year 3	0.35%	
Family Buy to Let	60%	3.25%	A variable rate, currently 4.99%, with a discount of 1.74%, for the <b>term</b> of the mortgage, giving a current rate of 3.25%.	Purchase, remortgage	£199	£399	5% year 1; 4% year 2;	0.35%	
Holiday Buy to Let	60%	2.49%	A variable rate, currently 4.99%, with a discount of 2.50%, for the <b>term</b> of the mortgage, giving a current rate of 2.49%.	Purchase, remortgage	£199	£599	3% year 3; 2% year 4; 1% year 5	0.35%	
Consumer Buy to Let	75%	2.69%	A discount of 2.30% for <b>36</b> months, giving a current rate payable of 2.69%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£399	3% year 1; 2% year 2; 1% year 3	0.35%	
Business Buy to Let	75%	2.69%	A discount of 2.30% for <b>36</b> months, giving a current rate payable of 2.69%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Purchase, remortgage	£199	£399	3% year 1; 2% year 2; 1% year 3	0.35%	
Family Buy to Let	75%	3.49%	A variable rate, currently 4.99%, with a discount of 1.5%, for the <b>term</b> of the mortgage, giving a current rate of 3.49%.	Purchase, remortgage	£199	£399	5% year 1; 4% year 2; 3% year 3; 2% year 4; 1% year 5	0.35%	

IF YOU FAIL TO KEEP UP WITH PAYMENTS ON YOUR MORTGAGE A 'RECEIVER OF RENT' MAY BE APPOINTED AND YOUR RENTAL PROPERTY, OR OTHER PROPERTY USED AS SECURITY, MAY BE REPOSSESSED

## **Self Build and Renovation**

ТҮРЕ	MAX LTV	CURRENT PAY RATE	PRODUCT	NOTES	APP FEE	COMP FEE	ERCS	PROC FEE (Max £1,000)	ADDITIONAL FEATURES
Advance Self Build and Renovation	75%	4.89%	A discount of 0.10% for <b>36</b> months, giving a current rate payable of 4.89%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Final LTV <75%	£500	0.50%		0.35%	On receipt of final completion certs can have a scheme transfer to another product and ERCs will be waived (subject to eligibility). Higher Lending Charge applicable to all applications with min amount payable £168.
Standard Self Build and Renovation	75%	4.89%	A discount of 0.10% for <b>36</b> months, giving a current rate payable of 4.89%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Final LTV <75%	£500	0.50%	3% year 1; 2% year 2;	0.35%	On receipt of completion cert and final inspection can have a scheme transfer to another product and ERCs will be waived (subject to eligibility)
Family Assist Self Build	75%	4.89%	A discount of 0.10% for <b>36</b> months, giving a current rate payable of 4.89%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Final LTV <75%	£500	0.50%	1% year 3	0.35%	On receipt of completion cert and final inspection can have a scheme transfer to another product and ERCs will be waived (subject to eligibility)  Parental Deposit repaid as a final stage payment on completion of the build, subject to final end value being 75% or lower.
Short Term Self Build	75%	4.89%	A discount of 0.10% off the Society's Standard Variable Rate, currently 4.99%, for the <b>term</b> of the mortgage	Final LTV <75%	£500	1%	n/a	0.35%	Short term finance - maximum term 5 years.  On receipt of completion cert and final inspection can have a scheme transfer to another product (subject to eligibility)
Eco Self Build	75%	4.39%	A discount of 0.60% for <b>36</b> months, giving a current rate payable of 4.39%. Followed by our SVR, currently 4.99% for the remaining term of the mortgage.	Final LTV <75%	£500	0.50%	3% year 1; 2% year 2; 1% year 3	0.35%	On receipt of final completion certs can have a scheme transfer to another product and ERC's will be waived (subject to eligibility).

# General Criteria (Other lending criteria may apply)

	Buildings insurance	Solicitors	Valuations	Min property val	Property	Other requirements	Income verification	Self employment	Employment	Min income	FTB	Repayment method	Max term	Min term	Max loanILTV Restrictions apply to New Build properties. Please refer to Lending Criteria Guidelines.	Min Ioan	Location	Max no applicants	Max age at end of term	Minimum age	Affordability			
		The G			Exclusions: r	Full credit sea mortgage/ı			Continuc	N/A					£250k/95% £300k/90% £350k/80% £750k/75% Max 60% within London £250k/65% RTB	£25,000 (Short term finance £100,000)				18	Affordability calculator applies	remortgage	Purchase/	Residential
Va		The Group operates a panel of solicitors and licensed conveyancers, which is managed by LMS New firms may be added (terms apply). Applicant to pay all fees direct to solicitor			Traditionally built houses, bungalows and leasehold flats. <b>Exclusions:</b> non standard construction, properties affected by subsidence, flats in bloc BTL leasehold properties	Full credit search, proof of residency for last 12 months, proof of identity (provided by mortgage/rent payments, proof of income, last 3 months bank statements, proof of	E Self employed: Buy to L		Continuous employment for 12 months, current employment 3 months, permanent, not in probation.	D	Yes (Short				£150k/95% of share (max 75% LTV)	£70,000				w	/ calculator lies	Ownership	Shared	ential
Valuation Fee	Require	oup operates a panel of solicitors and licensed conveyancers, which is managed b New firms may be added (terms apply). Applicant to pay all fees direct to solicitor	Physi		ditionally built h struction, proper BTL	sidency for last 1: roof of income, I	Employed: 3 months payslips, employment reference Self employed: 2 years accounts plus projection and qualified account's reference.  \$A302 acceptable below 75% LTV for last 2 years  Buy to Let: \$A302 acceptable to evidence income for self employed	Minin	for 12 months, co	£35k	Yes (Short term finance No)	Capital and Int	40 (Sh	5 (Shor	£250k/						145% of 5.5%	Ren:	Standard	В
Fee	Required, arranged by applicant	rs and licensed apply). Applica	Physical valuation arranged	£90k	It houses, bungalows and perties affected by subsibilities affected by subsibilities.	2 months, proof last 3 months ba	ths payslips, em plus projection ble below 75% L able to evidenc	Minimum 24 months trading	urrent employn	£35k	3)	Capital and Interest, Interest Only, Part and Part	40 (Short term finance 5 years)	5 (Short term finance 12 months)	£250k/ product limits	£25,000	England and Wales	4	80	25	130% of 1 5.5%	ਜ ਜ	Holiday F	Buy to Let
	applicant	conveyanc nt to pay a	ranged		ws and lead subsidence perties	f of identit ank statem	ployment and qualit TV for last e income f	trading	ent 3 mon	£35k		nly, Part a	e 5 years)	2 months)			ales				145% of 5.5%		Family	
		ers, which is mall fees direct t			sehold flats. e, flats in bloc	y (provided by lents, proof of	reference ied account's I 2 years or self employ		ths, permaner			nd Part			£250k/ 75%						Affordab	Assist	Family	
		nanaged by LM o solicitor			ks greater than 4 floors,	intermediary), proof of deposit for purchases	reference. ed		nt, not in prob	N/A	Yes				£750k/75%	£150,000				25	Affordability calculator applies	Eco	Standard/	Self Build
		S.			ın 4 floors,	, proof of rchases			ation.						£350k/75%						applies	Advance		

Value	Valuation Fee	
Main Advance Valuation – Purchase price	Basic	RICS* Homebuyer
Up to £80,000	£150.00	£350.00
£80,001 - £100,000	£170.00	£375.00
£100,001 - £120,000	£190.00	£400.00
£120,001 - £150,000	£210.00	£450.00
£150,001 - £200,000	£240.00	£500.00
£200,001 - £250,000	£260.00	£550.00
£250,001 - £300,000	£290.00	£600.00
£300,001 - £350,000	£330.00	£650.00
£350,001 - £400,000	£360.00	£700.00
£400,001 - £450,000	£410.00	£750.00
£450,001 - £500,000	£450.00	£800.00
£500,001 - £700,000	£580.00	£950.00
£700,001 - £900,000	£690.00	£1,045.00
£900,001 - £1,100,000	£820.00	by arrangement
£1,100,001 - £1,250,000	£920.00	
£1,250,001 - £1,500,000	£1100.00	Self Build Valuation
£1,500,001 - £1,750,000	£1250.00	us on 01664 414144
£1 750 001 - £3 000 000	£1450 00	

<sup>£1,750,001 - £2,000,000 £1450.00 £1450.00</sup> E1450.00 E1450.00 E1450.00